# I-195 Redevelopment District Request for Proposals For Organic Landscaping Consulting Services

# Deadline for Submissions: Friday, February 23, 2024 by 3:00 P.M.

The I-195 Redevelopment District ("District") is soliciting proposals from organic lawn and landscape professionals ("Professional") to support the transition from traditional to organic maintenance practices for the lawns and landscaping in 195 District Park ("District Park").

## **About the District**

The District and its governing Commission were created in late 2011 to oversee the redevelopment of land made available in downtown Providence as a result of the relocation of Interstate 195. The Commission is focused on using the land to support growth of the knowledge-based economy in the state by developing a vibrant innovation district and reknitting the communities that were separated for decades by an elevated highway. The 26-acre District is comprised of individual parcels, the majority of which are developable land. Completed, planned, and under construction projects in the District include office, lab, residential, and hospitality uses.

For more information on the District, please visit <u>www.195district.com</u>.

## About District Park

District Park is a seven-acre urban park located along the Providence River. Connected by the Michael S. Van Leesten Memorial Bridge, District Park connects the east and west sides of the city and has views of the skyline and the Providence River.

District Park opened in 2019. It is heavily programmed with over 100 unique events held between April and November 2023, and two seasonal, semi-permanent food and beverage establishments: a beer garden with a food truck program and an ice cream vendor. Events include concerts, community gatherings, art markets, conferences, family activities, fitness and movement classes, film screenings, and more. The District runs a grant program to support events that are free and open to the public. There are approximately 5,000 visits to the Park daily and about 1.5 million total visits in 2023. The District is developing an approximately 3,500-SF park pavilion that will include yearround food service operated by the Isle Brewers Guild in partnership with Seven Stars Bakery, public restrooms, and a park office. Construction will begin in 2024.



There are approximately 200,000 SF of lawn in 195 District Park as shown in Figure 1.

For more information about District Park, visit <u>www.195districtpark.com</u>.

# Scope of Work

The District is seeking an organic landscaping Professional to provide detailed knowledge, expertise, and strategy to transition from a traditional lawn care and landscape regime to an organic lawn and landscape management system. The Professional will make recommendations and be knowledgeable on topics including, but not limited to: soil testing, assessing traditional lawn care products and practices, developing a bespoke transition plan, organic soil health and conditioning, organic lawn care products and practices, training staff in organic lawn and landscape practices, ecological health and biodiversity, riparian landscapes, and organic lawn and landscape maintenance and upkeep.

It is the District's goal to keep District Park and its lawns open to the public and as attractive and functional as possible throughout the transition process. The District anticipates a 3-to-5-year transition period which would correspond with a gradual shift in cultural landscape management practices to align with the organic landscape goals. The District views this as an opportunity to educate and train existing park management and maintenance team members in organic lawn and landscape maintenance. This is also an opportunity to educate the public and develop a pilot project for organic lawn and landscape management in a high-profile landscape in downtown Providence.

The District would prefer to have a fully organic lawn and landscape but understands that the transition may be a hybrid between traditional and organic approaches and is open to professional recommendations.

This Professional is expected to:

- Develop and provide a recommended soil sampling plan to collect data on existing soil conditions in support of the transition. The District's existing team is available to assist in sampling implementation, if appropriate. The Professional will specify any assumptions regarding delegation of sampling implementation and/or analysis when providing a proposal.
- Provide a strategy, schedule, and estimated budget for transitioning from traditional to organic lawn and landscape management. At a minimum, this strategy will include a detailed written plan consisting of product and amendment specifications, application procedures, schedules, and logistic implications.
- Provide, arrange, or recommend organic lawn and landscape management training for the existing park maintenance team and staff.

- Provide a strategy for continued ongoing maintenance of new organic lawn and landscape after the transition period.
- Assist the District by providing information for dissemination to the public and other stakeholders on the intent, implementation, and outcome of the transition.
- Collaborate with District staff and existing contractors/sub-contractors as necessary to source products and retain, procure, and manage contractors performing lawn care services.

## **Proposal Requirements and Selection Process**

Proposals should include the following:

- A general description of the firm and its qualifications for this consultant role.
- A description of the team proposed for this work, including identification of key staff, their resumes, and specific roles, as well as any relevant licensure in Rhode Island.
- Describe other accounts involving similar services, in particular, identify any governmental, public authority, public agenda, quasi-governmental entities, non-profits, or conservancies for which you serve or have served. Describe the role and experience of key personnel assigned to other similar accounts who will be assigned to this account.
- Please provide three (3) references for organizations for which the firm has provided services (public parks and open spaces preferred). Provide the name of the organization, services and date(s) provided, contact name, telephone number, and email.
- A fee proposal containing all contract costs, including:
  - A fee proposal that is broken down by the scope items listed above: soil sampling guidance, the development of the strategy, schedule, and estimated budget, and the remaining implementation such as training and continued support.
  - 2. The customary hourly rate of each person whose resume is provided in response to the requirements above.

3. Any flat fee proposal or other fee structure.

Although the proposed fees will be taken into account, the District reserves the right to negotiate a lower or different fee structure with any firm selected.

# Administrative Proposal Elements

- Acknowledgement of the Conflict-of-Interest Affidavit requirements (see Appendix A).
- Certification that a Certificate of Good Standing from the Rhode Island Division of Taxation will be delivered to the District upon award.
- A listing of all current and on-going contracts which may be of conflict of interest.
- A disclosure of all outstanding financial obligations with the State of Rhode Island.
- Completion of and signature the ISBE participation plan form attached as part of Appendix B.
- Acknowledgement of the following insurance requirements:
  - During the contract term, the Consultant shall keep in full force and effect, at Licensee's expense, the following insurance coverage:
    - (i). Comprehensive General Liability with coverage limits of not less than \$1,000,000 combined single limit per occurrence and \$2,000,000 annual aggregate;
    - (ii). Worker's Compensation Insurance as required by the General Laws of Rhode Island;
    - (iii). Commercial Auto Liability with limits of \$1,000,000;

The District will not provide any reimbursement for any cost associated with the development or presentation of a proposal.

## **Selection Criteria**

	Points
OVERALL EXPERIENCE & DEMONSTRATED RESULTS	40
Experience as it relates to the requirements within this RFP, evidence of	
past performance, quality and relevance of past work, references, and	
related items.	

QUALIFICATIONS OF PERSONNEL	40
Qualifications and experience of your managerial team, key staff, and	
related items.	
BUDGET APPROACH/COST EFFECTIVENESS	20
Effective and efficient delivery of quality services related to the budget	
allocation.	
Total	100
MBE/WBE/DisBE Participation (additional potential points)	6

The District will initially score the proposals applying the aforementioned evaluation criteria to identify up to three finalists. The three finalists will be interviewed by the District. The District reserves the right to adjust the initial scores using the evaluation criteria above based on the interview.

# **ISBE** Participation

The Rhode Island Department of Administration has defined an ISBE as a small business enterprise that is owned by one or more individuals who are women or minorities as defined by R.I. Gen. Laws § 34-17.1-3 or that is owned or controlled by one or more individuals with disabilities as defined by R.I. Gen. Laws § 37-2.2.-2. To be recognized, the business must be certified as either:

- 1. A minority business enterprise by the Office of Diversity, Equity, and Opportunity, a division in the Department of Administration ("ODEO");
- 2. A women business enterprise by ODEO; or
- 3. A Disability Business Enterprise by the Governor's Commission on Disabilities.

The District supports the fullest possible participation of ISBEs in the procurement of services.

# LOGISTICS:

Responses to this RFP are due by Friday, February 23, 2024 by 3:00 P.M. One (1) electronic (PDF) version and four (4) printed copies of the complete proposal must be mailed or hand-delivered in a sealed envelope marked:

I-195 Redevelopment District Attn: **Request for Proposals for Lawn Care Consulting Services** 225 Dyer Street, Fourth Floor Providence, RI 02903

#### TIMELINE

January 31, 2024 at 10:30AM	Non-mandatory, Virtual Pre-Bid Informational Session; RSVP required to <u>ailcisko@195district.com</u> by January 29 @ 4:30 PM.		
February 2, 2024 at 4:30 PM	Submission of Written Questions		
February 6, 2024	Questions and Answers to be Posted		
February 23, 2024 at 3:00 P.M.	Proposals Due		
March 2024	Proposer Interviews and Selection		

#### **NOTIFICATIONS:**

- In accordance with R.I. Gen. Laws § 28-5.1-1(a), equal opportunity and affirmative action toward its achievement is the policy of all units of Rhode Island State government, including all public and quasi-public agencies, commissions, boards, and authorities, and in the classified, unclassified, and non-classified services of State employment. This policy applies to all areas where the State dollar is spent, in employment, public services, grants and financial assistance, and in State licensing and regulation. For further information, contact the Rhode Island Equal Opportunity Office at (401) 222-3090.
- In accordance with R.I. Gen. Laws § 7-1.2-1401(a), no foreign corporation, a corporation without a Rhode Island business address, shall have the right to transact business in the State until it shall have procured a Certificate of Authority to do so from the Rhode Island Secretary of State (401-222-3040). This is a requirement only of the successful proposer.
- All proposals are "public records" as that term is defined in R.I. Gen. Laws § 38-2-2(4) without regard to any of the exceptions enumerated therein. As such, they are accessible to the public pursuant to the Rhode Island Access to Public Records Act, R.I. Gen. Laws § 38-2-1, et seq.

# Note: Late responses will not be accepted, and responses received via electronic submission only will be disqualified.

Questions, interpretations, or clarifications concerning this RFP should be directed by email to Amber Ilcisko at: <u>ailcisko@195district.com</u> no later than 4:30pm on Friday, February 2, 2024. **No phone calls will be accepted.** Responses to questions, interpretations, or clarifications concerning this RFP will be posted online via addendum at <u>www.195district.com</u> and <u>www.ridop.ri.gov</u> by Tuesday, February 6, 2024 to ensure equal awareness of important facts and details.

The District reserves the right to reject any or all proposals for not complying with the terms of this Request for Proposals. In addition, the District reserves the right to modify the scope of services if in the best interest of the District. The District also reserves the right to negotiate with the selected Contractor in the event that the lowest responsive and responsible proposal price exceeds available funds. Any proposal may be withdrawn prior to the above scheduled time for the opening of proposals or authorized postponement thereof. Any proposals received after the time and date specified shall not be considered. No bidder may withdraw a proposal within sixty (60) days after the actual date of the opening thereof.

The District reserves the right to terminate this solicitation prior to entering into any agreement with any qualified proposer pursuant to this Request for Proposal, and by responding hereto, no proposers are vested with any rights in any way whatsoever.

### <u>APPENDIX A</u>

## **CONFLICT OF INTEREST AFFIDAVIT**

The undersigned does solemnly declare under the pains and penalties of perjury that this Affidavit is true and correct to the best of my knowledge, information, and belief on behalf of myself and \_\_\_\_\_\_\_. ("Contractor"):

- 1. The Contractor entered into an Agreement dated \_\_\_\_\_\_ ("Agreement") with the I-195 Redevelopment District (the "District"), which provides that the Contractor shall undertake certain services with regard to\_\_\_\_\_\_.
- 2. The undersigned warrants that except as disclosed in paragraph 4 below, there are no relevant facts, circumstances now giving rise or which could, in the future give rise to a conflict of interest as defined herein. For purposes of this affidavit, "Conflict of Interest" means that because of other activities or relationships with other persons, a person or the Contractor is unable or potentially unable to render impartial assistance, advice or services to the District, or the person's objectivity in performing the work set forth in the Agreement is or might be otherwise impaired or has an unfair competitive advantage.
- 3. The following facts or circumstances give rise to or could in the future give rise to a conflict of interest (Explain in detail): \_\_\_\_\_\_
- 4. The undersigned agrees that if an actual or potential conflict of interest arises or the undersigned learns of or has reason to believe an actual or potential conflict of interest or an appearance of a conflict of interest may arise involving the District, the Undersigned and/or the Contractor, after the date of this affidavit, the undersigned shall immediately make a full disclosure in writing to the District of all relevant facts and circumstances. This disclosure shall include a description of actions with the undersigned or Contractor has taken or proposes to take to avoid, mitigate, or neutralize the actual or potential conflict of interest or appearance of a conflict of interest. The undersigned and the Contractor shall work with the District to take any action determined by the District to address such situation.

Executed this

day

of	, 2024.	
	Contractor:	
	Ву:	
	Name:	
	Its duly authorized	

## APPENDIX B

# PROPOSER ISBE RESPONSIBILITIES AND MBE, WBE, AND/OR DISABILITY BUSINESS ENTERPRISE PARTICIPATION FORM

## A. Proposer's ISBE Responsibilities (from 220-RICR-80-10-2)

- Proposal of ISBE Participation Rate. Unless otherwise indicated in the RFP, a Proposer must submit its proposed ISBE Participation Rate in a sealed envelope or via sealed electronic submission at the time it submits its proposed total contract price. The Proposer shall be responsible for completing and submitting all standard forms as reasonably requested by the District's MBE/WBE/DisBe Coordinator including but not limited to the names and contact information of all proposed subcontractors and the dollar amounts that correspond with each proposed subcontract.
- 2. Failure to Submit ISBE Participation Rate. Any Proposer that fails to submit a proposed ISBE Participation Rate or any requested substantiating documentation in a timely manner shall receive zero (0) ISBE participation points.
- 3. Execution of Proposed ISBE Participation Rate. Proposers shall be evaluated and scored based on the amounts and rates submitted in their proposals. If awarded the contract, Proposers shall be required to achieve their proposed ISBE Participation Rates. During the life of the contract, the Proposer shall be responsible for submitting all substantiating documentation as reasonably requested by the District's MBE/WBE/DisBE Coordinator including but not limited to copies of purchase orders, subcontracts, and cancelled checks.
- 4. Change Orders. If during the life of the contract, a change order is issued by the Division, the Proposer shall notify the District's MBE/WBE/DisBE Coordinator of the change as soon as reasonably possible. Proposers are required to achieve their proposed ISBE Participation Rates on any change order amounts.
- 5. Notice of Change to Proposed ISBE Participation Rate. If during the life of the contract, the Proposer becomes aware that it will be unable to achieve its proposed ISBE Participation Rate, it must notify the District, and the District and the Proposer may agree to a modified ISBE Participation Rate provided that the change in circumstances was beyond the control of the Proposer or the direct result of an unanticipated reduction in the overall total project cost.

## B. MBE, WBE, AND/OR Disability Business Enterprise Participation Plan Form:

Attached is the MBE, WBE, and/or Disability Business Enterprise Participation Plan form. Bidders are required to complete, sign, and submit with their overall proposal in a sealed envelope. Please complete separate forms for each MBE, WBE and/or Disability Business Enterprise subcontractor/supplier to be utilized on the solicitation.

#### MBE, WBE, and/or DISABILITY BUSINESS ENTERPRISE PARTICIPATION PLAN

Bidd	er's	Name:
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Bidder's Address:

#### Point of Contact:

Telephone:

Email:

Solicitation No.:

Project Name:

This form is intended to capture commitments between the prime contractor/vendor and MBE/WBE and/or Disability Business Enterprise subcontractors and suppliers, including a description of the work to be performed and the percentage of the work as submitted to the prime contractor/vendor. Please note that all MBE/WBE subcontractors/suppliers must be certified by the Office of Diversity, Equity and Opportunity MBE Compliance Office and all Disability Business Enterprises must be certified by the Governor's Commission on Disabilities at time of bid, and that MBE/WBE and Disability Business Enterprise subcontractors must self-perform 100% of the work or subcontract to another RI certified MBE in order to receive participation credit. Vendors may count 60% of expenditures for materials and supplies obtained from an MBE certified as a regular dealer/supplier, and 100% of such expenditures obtained from an MBE certified as a manufacturer. This form must be completed in its entirety and submitted at time of bid. **Please complete** <u>separate forms</u> for each **MBE/WBE or Disability Business Enterprise subcontractor/supplier to be utilized on the solicitation.** 

Juscontractor/Supp	iici Sigilat			inte	Date	-
Subcontractor/Supp	lier Signat			Title	Date	<u> </u>
Prime Contractor/Ver	ndor Signa	ture		Title	Date	5
I certify under penalty of perjury tha	t the forgo	ing stater	ments are true	and correct.		
Anticipated Date of Performance:						
Total Contract Value (\$):			Subcontract Value (\$):		ISBE Participation Rate (%):	
Detailed Description of Work to Be Performed by Subcontractor or Materials to be Supplied by Supplier:						
Email:						
Telephone:						
Point of Contact:						
Address:						
Type of RI Certification:	□ MBE		Disability	Business Enter	prise	
Name of Subcontractor/Supplier:						